

November 13, 2012

Since writing my last comment letter (below) I have signed a 10 year lease to open a "Bricks & Mortar" restaurant due in large part to the success of my current Food Truck business. The restaurant which will be located at 3301 Georgia Ave. NW and is currently under construction could not have happened if these proposed regulations were in effect today. The proposed regulations are still too vague and I would not have had enough certainty of maintaining my current revenue stream to have undertaken this new endeavor. I will depend on the sales from my Food Truck while establishing my business in the Georgia Ave corridor.

Me and my team at El Floridano all live in the District and I've made a conscious decision to buy wholly from District based suppliers and use District based contractors on the build-out of my restaurant.

Please don't make me regret my decision to open my store in the District by potentially harming my existing business.

I support the proposed changes to the regulations as submitted by the DC Food Truck Association.

Regards,

Stephan Boillon  
Chef/Owner/Operator  
Mothership & El Floridano  
Resident Ward 1

I will keep this brief, after starting my DC based food truck in May of 2010 I have had the typical ups and downs of any new business. The one constant fear I've had is whether or not this business that I've built from the ground up will be regulated out of existence. In spite of this constant worry I have managed to have 2 successful years and have just this past Saturday signed a lease to have my very own "bricks & mortar" in Ward 1, where I am also a resident. This new enterprise is exactly what can happen if micro-businesses like Food Trucks, are allowed to thrive in The District.

The company will be creating no less than 16 NEW JOBS and without first owning a successful Food Truck I would never have had the opportunity to make this new venture a reality.

I also believe that the proposed Vending Development Zones are a bad idea and could be anti-competitive due to their vague and subjective nature.

Thank you,

Stephan Boillon

Owner/Operator El Floridano

Resident and Business owner in Ward 1