

November 13, 2012

Good afternoon, my name is Sung Sik Chu and I am a small business owner at 1100 New York Ave NW Washington D.C. 20005.

I have been doing business in this area since July of 2007. I know it is very tough everywhere over the nation as far as the Economy is concerned, yet I truly believe we can go through this and prevail altogether. Meanwhile due to the fact that every people are going through this hard time, people are trying to find the way to make more money and save more money. Therefore, personally, I believe this whole situation has driven numbers of people to the food truck business, which has been providing good amount of incomes with less amount of money to spend for the business such as taxes, labor costs, and more over the rent. This business strategy seems very successful and such an amazing approach. Also, I can tell that these people are working hard to provide for their families. I truly respect that value and sacrifice that they are making for their families. In fact, I found out that one of my friends is actually doing the food truck business every Wednesday right in front of the Metro Center area, which is a block away from my store. I respect his working in the food truck business because I know he is a man with strong faith and values of sacrificing for the family.

Since the last year, I can tell the numbers of food truck has been increasing dramatically, and I cannot deny the fact that it is impacting negatively on my business along with the rest of local small businesses. I cannot complain about the fact that I am losing numbers of my customers to the other businesses, because of failure to provide better customer services or goods in lower costs. It is very understandable that the numbers of customers coming to the store can vary over the time period, and it is my workers and my jobs to bring them back to my store with better strategy, services, and goods. However what concerns me the most is that, along with other small business owners in this area, we have been paying taxes and tremendous amount of rents to the landlords during those years. Basically it is neither fair nor just to compete with the food truck vendors with what we pay the right amounts of spending while they are not.

The fact is that we, the small business owners in this area, are also doing our best to increase our profits and cut our personal spending in order to provide better for our families and for our community. We have been doing business over years and years with paying the taxes and the high rents in this area especially, because it is the right way to do the business. After all, we believe in the idea of fair chances and fair competition, and what those food truck vendors are doing is not fair for us at all.

Therefore I support Mayor Gray's proposal on food truck regulations because I believe in that every single business owners need fair and just chances and competitions. I truly wish this

proposal can bring and provide local business owners to do our business in fair manners again once for all.

Thank you for your time and works.

Sincerely,

Sung Sik Chu